

Chris Gathingu

Group CEO & Founder -
Tangazoletu Ltd.



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INTRODUCTION



TANGAZOLETU LIMITED

Chris Gathingu is the Group CEO & Founder, Tangazoletu Limited. Having started Tangazoletu with less than \$2000 in the year 2005, Chris has been able to move grow the company to handling contracts worth over \$15 Million and handling a billion shillings transactions every 2-3 months.

FAMILY

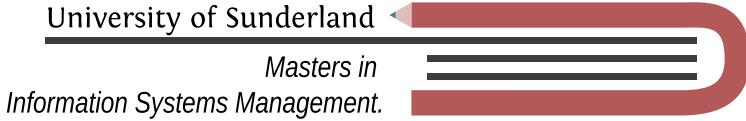
Chris is married to Carole and they are blessed with 2 amazing daughters; Janice & Amy.

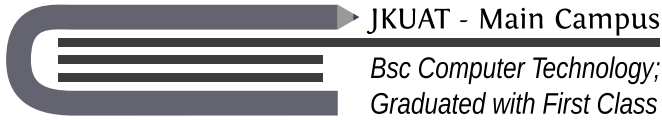


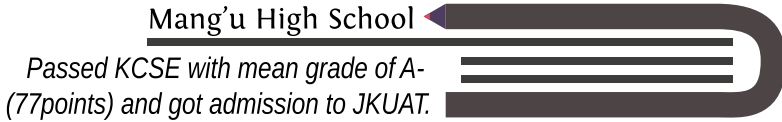
*(Amy wasn't available for the photoshoot.
You know, sleeping.)*

EDUCATION

 **Strathmore Business School**
Owner Manager Program (OMP)
Class of 2015.

 **University of Sunderland**
Masters in
Information Systems Management.

 **JKUAT - Main Campus**
Bsc Computer Technology;
Graduated with First Class Honors.

 **Mang'u High School**
Passed KCSE with mean grade of A-
(77points) and got admission to JKUAT.

 **River Road Primary School**
Passed KCPE with 577 points out of 700
and got admission to Mang'u High School.



MENTORSHIP & CSR

Chris is passionate about mentorship. He can never understate the importance of equipping future generations with the requisite skills, knowledge and wisdom they need before going into business and or employment.

He started a mentorship programme at the church he grew up in; ACK Gitothua church, is one of the Mara Mentors and is also an African Leadership Network member.

Chris is also big on CSR. Once a month, you can find him either at Kambui School for the Hearing Impaired or handing out books with Book4wards or making moments at various CSR events in the country.

Chris was recently appointed the Organizing Secretary of the Strathmore Business School alumni council's executive Alumni Committee.

TANGAZOLETU TIMELINE

2007

Tangazoletu Limited is registered as a company.



2010

SpotCash Mobile Banking Launched.
Tangazoletu becomes Safaricom's M-Pesa local development partner.
Moved to Vision Plaza with 8 staff & 3 Departments.



2013

Tangazoletu is part of the consortium that built TIBU - a comprehensive TB disease management & tracking platform used by the Ministry of Health in Kenya.



2015

Tangazoletu goes regional and registers Tangazoletu Uganda Limited.
SpotCash Mobile Banking wins the Think Business Banking Awards 2015 in the Special Award for Product Innovation category.



Bimaserve insurance Client is built and rolled out.
It is still in use at Chartis, Pioneer Assurance among other major Insurance firms in Kenya.

2009



Tangazoletu launches SpotPay a multiple payments platform.
SpotPay is used daily in large scale farms and construction firms

2011



Tangazoletu CEO & Founder, Chris Gathingu is recognized and awarded as one of Kenya's Top 40 under 40 Men.

2014



Kes. 2.4B revenue,
Business Growth & Stability,
Market Leadership,
Business Relationships & partnerships,
Operational Excellence,
Skilled HR,
Good Corporate Citizenship.

2017

powered outreach!

TANGAZOLETU'S CURRENT & FUTURE PROSPECTS

Under Chris' leadership, Tangazoletu Ltd started its regional growth in 2015 with entry into Uganda and registering Tangazoletu Uganda which handles all business from the +256. Tangazoletu will be soon spreading its wings to Tanzania, Malawi, Nigeria and Ghana in the near future.

TANGAZOLETU TECHNOLOGY SOLUTIONS

Technology is a great enabler for institutions in their day to day operations and in pursuit of their goals and objectives as it brings about efficiency in operations, cost reduction and introduces value added services hence providing a competitive edge for institutions that embrace it. Tangazoletu has been providing ICT Consultancy and creating Mobile financial and ICT solutions for various corporates, Saccos, Banks and MFIs, Governments and Non Governmental organizations like Safaricom, Ministry of Health, WHO, Sisdo, NIC Bank among other partners.

SPOTCASH CORE BANKING

SpotCash Core Banking is an integrated, comprehensive, cost effective and user friendly bank grade SACCO Core Banking and Management solution/ERP. This platform is currently in use in over 300 financial institutions (SACCOs & MFIs) around the world.



TANGAZOLETU'S CURRENT & FUTURE PROSPECTS



SPOTCASH AGENT

Tangazoletu has introduced an agency banking platform that enables SACCOs to take their services even closer to their members. On this platform, SACCOs appoint their own agents who can serve their members in real time from their locations. This provides an extended footprint for the SACCO at reduced costs enabling them to further spread out, reach the unbanked and serve their registered members more conveniently.

FINANCIAL INCLUSION AGENDA: REACH 10M UN-AND UNDER BANKED IN 10 YEARS

Tangazoletu Ltd. commits to reach 10 Million Un- and under-banked people in Kenya over the next 10 years. We intend to achieve this goal by extensively rolling out our SpotCash services (CBS, Agent & Mobile Banking) to Saccos and MFIs over the said 10 year period. The Key product that will be the driver to achieve this goal is SpotCash Agent – An affordable NFC & PIN Agency banking platform that will help the financial organizations to sign up Agents in every nook and cranny in Kenya to provide end to end banking services.

TANGAZOLETU'S CURRENT & FUTURE PROSPECTS

OTHER AREAS OF FOCUS

REINVENTING THE POS

To come up with our SpotCash Agent devices, Tangazoletu partnered with Nearex to come up with a rugged, simple to use and secure device that would work anywhere in Kenya. This partnership brought forth the XipPos; an EMV and NFC point of sale device unlike any other in the market.

MOBILE MICRO PAYMENTS PLATFORM

Tangazoletu has developed a platform to unlock the potential of Mobile Micro payments in the emerging and growing markets. It consists of an NFC enabled Mobile Point of Sale (MPOS) Device issued to merchants as well as tags issued to consumers to enable payments. The device and tags are low cost and portable enabling the scalability of the service to merchants and consumers with ease.

WHITE PAPER

We are working on producing a whitepaper on Tangazoletu's financial inclusion agenda. This authoritative report will inform readers concisely about financial inclusion and presents insights, interviews, facts, figures and value adds on the topic. This whitepaper will be for internal and external consumption.

SCHOLARLY PAPER

Tangazoletu will at every 5 years publish a scholarly paper that will attempt to cover the learnings, challenges, quick wins and provide solutions to most problems and any head winds that we might encounter during the execution of our Financial Inclusion Agenda; Reaching 10m un-and under banked in Kenya.

CAMPUS & ACADEMY

Tangazoletu is in the process of setting up a spacious and well equipped campus in the outskirts of Nairobi. This campus will play host to the Tangazoletu Academy that will be an institution to equip and arm the next generation of ICT graduates with the skills they need to compete in the job market.



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